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(Please scan the QR code to view the RHP)

STANDARD GLASS LINING TECHNOLOGY LIMITED

Our Company was incorporated as "Standard Glass Lining Technology Private Limited" at Hyderabad, as a private limited company under the Companies Act, 1956, pursuant to a certificate of incorporation dated September 6, 2012, issued by the Registrar of Companies, Andhra Pradesh. Subsequently, upon the conversion of our Company into a public limited company, pursuant to a special resolution passed by our Shareholders on June 4, 2022, the name of our Company was changed to "Standard Glass Lining Technology Limited" and a fresh certificate of incorporation dated, June 17, 2022, was issued by the RoC. For further details regarding the change of name, please refer to the section titled "History and Certain Corporate Matters" on page 316 of the red herring prospectus dated December 30, 2024 ("RHP" or "Red Herring Prospectus") filed with the ROC.

Registered Office: D.12, Phase-1, IDA Jeedimetla, Hyderabad, Telangana-500055, India; Corporate Office: 10th Floor, PNR High Nest, Hydernagar, KPHB Colony, Hyderabad, Telangana - 500085, India

Contact Person: Kallan Hima Priya, Company Secretary and Compliance Officer; Tel: + 040 3518 2204; E-mail: corporate@standardglt.com; Website: www.standardglt.com

OUR PROMOTERS: NAGESWARA RAO KANDULA, KANDULA KRISHNA VENI, KANDULA RAMAKRISHNA, VENKATA MOHANA RAO KATRAGADDA, KUDARAVALLI PUNNA RAO AND M/S S2 ENGINEERING SERVICES

INITIAL PUBLIC OFFERING OF UP TO [●] EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH (THE "EQUITY SHARES") OF STANDARD GLASS LINING TECHNOLOGY LIMITED ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF ₹[●] PER EQUITY SHARE (THE "OFFER PRICE") AGGREGATING UP TO ₹[●] MILLION (THE "OFFER") COMPRISING A FRESH ISSUE OF UP TO [●] EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING UP TO ₹ 2,100.00 MILLION (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO 11,316,367 EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING UP TO ₹[●] MILLION BY THE PROMOTER SELLING SHAREHOLDERS UP TO 1,909,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING TO ₹[●] MILLION BY THE PROMOTER GROUP SELLING SHAREHOLDERS AND UP TO 1,064,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING TO ₹[●] MILLION BY THE OTHER SELLING SHAREHOLDERS (TOGETHER, THE "SELLING SHAREHOLDERS", AND SUCH EQUITY SHARES, THE "OFFERED SHARES").

A PRE-IPO PLACEMENT OF EQUITY SHARES AS PERMITTED UNDER APPLICABLE LAWS, WAS UNDERTAKEN BY OUR COMPANY, IN CONSULTATION WITH THE BRLMS, TO SPECIFIED PERSONS, FOR AN AMOUNT AGGREGATING TO ₹ 400.00 MILLION ("PRE-IPO PLACEMENT"). THE PRE-IPO PLACEMENT WAS AT A PRICE AS DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BRLMS AND WAS COMPLETED PRIOR TO FILING OF THE RED HERRING PROSPECTUS WITH THE ROC. SINCE THE PRE-IPO PLACEMENT WAS UNDERTAKEN, THE AMOUNT RAISED FROM THE PRE-IPO PLACEMENT AGGREGATING TO ₹ 400.00 MILLION WAS REDUCED FROM THE FRESH ISSUE, SUBJECT TO THE OFFER COMPLYING WITH RULE 19(2)(B) OF THE SECURITIES CONTRACTS (REGULATION) RULES, 1957, AS AMENDED ("SCRR") AND ACCORDINGLY THE REVISED FRESH ISSUE SIZE AGGREGATES UP TO ₹ 2,100.00 MILLION. THE PRE-IPO PLACEMENT HAS NOT EXCEEDED 20% OF THE FRESH ISSUE. OUR COMPANY HAS APPROPRIATELY INTIMATED THE SUBSCRIBERS TO THE PRE-IPO PLACEMENT, PRIOR TO ALLOTMENT PURSUANT TO THE PRE-IPO PLACEMENT, THAT THERE IS NO GUARANTEE THAT OUR COMPANY MAY PROCEED WITH THE OFFER OR THE OFFER MAY BE SUCCESSFUL AND WILL RESULT INTO LISTING OF THE EQUITY SHARES ON THE STOCK EXCHANGES. FURTHER, RELEVANT DISCLOSURES IN RELATION TO SUCH INTIMATION TO THE SUBSCRIBERS TO THE PRE-IPO PLACEMENT HAS BEEN APPROPRIATELY MADE IN THE RELEVANT SECTIONS OF THE RED HERRING PROSPECTUS AND SHALL BE MADE IN RELEVANT SECTIONS OF THE PROSPECTUS. THE AMOUNT RAISED FROM THE PRE-IPO PLACEMENT WILL BE UTILISED FOR GENERAL CORPORATE PURPOSES.

NAME OF THE SELLING SHAREHOLDERS	TYPE	DETAILS OF THE OFFER FOR SALE BY THE SELLING SHAREHOLDERS AND WEIGHTED AVERAGE COST OF ACQUISITION PER EQUITY SHARE		WACA (IN ₹ PER EQUITY SHARE)*#
		MAXIMUM NUMBER OF EQUITY SHARES OFFERED/ AMOUNT (IN ₹ MILLION)		
M/s S2 Engineering Services	Promoter Selling Shareholder	Up to 5,204,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		2.32
Kandula Ramakrishna	Promoter Selling Shareholder	Up to 2,870,651 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		1.97
Kandula Krishna Veni	Promoter Selling Shareholder	Up to 2,401,716 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		1.97
Nageswara Rao Kandula	Promoter Selling Shareholder	Up to 765,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		2.19
M/s Standard Holdings	Promoter Group Selling Shareholder	Up to 504,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		3.50
Katragadda Venkata Ramani	Promoter Group Selling Shareholder	Up to 580,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		1.00
Venkata Siva Prasad Katragadda	Promoter Group Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		1.00
Mahitha Katragadda	Other Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		1.00
Katragadda Harini	Other Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		1.00
Likhita Katragadda	Other Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million		1.00

*WACA: Weighted average cost of acquisition. WACA is the total Cost incurred for acquiring the securities of the Company as of date divided by the total number of securities acquired less the amount received pursuant to the transfer/sale of any securities (if any) divided by the total number of securities sold/transferred.

#As certified by M/s Nirajan & Narayan, Chartered Accountants by way of their certificate dated December 30, 2024.

For a complete list of all Selling Shareholders and their weighted average cost of acquisition per Equity Share, please see "Summary of the Offer Document-Average cost of acquisition of Equity Shares by the Promoters and Selling Shareholders" on page 56 of the RHP.

Standard Glass Lining Technology Limited is specialised engineering equipment manufacturer for pharmaceutical and chemical sectors in India. Our capabilities include designing, engineering, manufacturing, assembly, installation and commissioning solutions as well as establishing standard operating procedures for pharmaceutical and chemical manufacturers on a turnkey basis.

The Offer is being made through the Book Building Process in accordance with Regulation 6(1) of the SEBI ICDR Regulations.

QIB Portion: Not more than 50% of the Offer | Non-Institutional Portion: Not less than 15% of the Offer | Retail Portion : Not less than 35% of the Offer

Two of the Promoters of the Company, i.e. Kandula Ramkrishna and Kandula Krishna Veni has transferred certain Equity Shares through secondary sale at a price of ₹ 140 per Equity Share on December 11, 2024. For further details, please see next page of this advertisement and "Capital Structure - Secondary transactions of Equity Shares" on page 136 of the RHP.

Our Company, in consultation with the BRLMs, has issued and allotted 2,857,142 Equity Shares by way of a private placement for cash at a price of ₹140.00 per Equity Share (including a premium of ₹130.00 per Equity Share) aggregating to ₹ 400.00 million, in accordance with Section 42 of the Companies Act, 2013 and Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, each as amended ("Pre-IPO Placement"). The Pre-IPO Placement has been undertaken pursuant to the approval by the Board and Shareholders in their meeting, each held on November 29, 2024 and the Equity Shares through the Pre-IPO Placement have been allotted on December 16, 2024. For further details, please see next page of this advertisement and "Capital Structure - Notes to Capital Structure - Equity Share capital history of our Company - Primary issuances of Equity Shares" on page 126 of the RHP.

PRICE BAND: ₹ 133 TO ₹ 140 PER EQUITY SHARE OF FACE VALUE OF ₹ 10 EACH

THE FLOOR PRICE IS 13.30 TIMES THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 14 TIMES THE FACE VALUE OF THE EQUITY SHARES

THE PRICE/EARNINGS RATIO BASED ON DILUTED EPS FOR FISCAL 2024 FOR OUR COMPANY AT THE UPPER END OF THE PRICE BAND IS AS HIGH AS 39.77 TIMES AND THE LOWER END OF THE PRICE BAND IS 37.78 TIMES AS COMPARED TO THE AVERAGE INDUSTRY PEER GROUP P/E RATIO FOR FISCAL 2024 OF 55.24 TIMES

THE WEIGHTED AVERAGE RETURN ON NETWORTH FOR LAST THREE FINANCIAL YEARS IS 35.37%.

FOR DETAILS PLEASE REFER TO "BASIS FOR OFFER PRICE" SECTION ON PAGE 176 OF THE RHP

BIDS CAN BE MADE FOR A MINIMUM OF 107 EQUITY SHARES AND IN MULTIPLES OF 107 EQUITY SHARES THEREAFTER

ASBA* | Simple, Safe, Smart way of Application!!! *Applications Supported by Blocked Amount ("ASBA") is a better way of applying to offers by simply blocking the fund in the bank account. For further details, check section on ASBA. Mandatory in public issues. No cheque will be accepted.

In accordance with the recommendation of Independent Directors of our Company, pursuant to their resolution dated December 30, 2024, the above provided price band is justified based on quantitative factors/KPIs disclosed in the "Basis for Offer Price" section on page 176 of the RHP vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in the "Basis for Offer Price" section on page 176 of the RHP and provided below in the advertisement.

In making an investment decision and purchase in the offer, potential investors must only rely on the information included in the RHP and the terms of the offer, including the risks and merits involved and not rely on any other external sources of information about the offer available in any manner.

RISK TO INVESTORS

(For details refer to section titled "Risk Factors" on page 58 of the RHP)

- Risk relating to concentration of manufacturing primarily at one location situated in Telangana, India:** We are dependent on our manufacturing facilities, all of which are situated in Telangana, India. We are subject to risks in relation to our 8 manufacturing process including accidents and natural disasters and also risks arising from changes in the economic or political conditions of Telangana, India which in turn will interfere with our operations and could have an adverse effect on our business, results of operations and financial condition.
- Risk related to dependency on skilled labour and workforce:** Our business is dependent on the availability and retention of skilled labour and workforce, and if we are unable to hire and engage the appropriate personnel, our business, results of operations and financial condition shall be adversely affected.

The table below provides the attrition rate for our employees for the six months period ended September 30, 2024, Fiscal 2024, Fiscal 2023 and Fiscal 2022:

Particulars	As of September 30, 2024	As of March 31, 2024	As of March 31, 2023	As of March 31, 2022
Total number of employees	460	378	307	250
Employees Resigned during the Fiscal / period	65	139	99	52
Employees joined during the Fiscal / period	127	158	156	137
Attrition rate (%)	12.87%	29.89%	24.38%	28.11%

Note:

- 20 employees of CPK Engineers private limited were transferred to our company in six months ended September 30, 2024 on account of slump sale, 52 employees of M/s Higenic Flora Polymers and M/s Yashasve Glass Lining Industries were transferred to our Company in Fiscal 2024 and 117 employees of M/s S2 Engineering Services and M/s Stanpumps Engineering Industries were transferred to our Company in Fiscal 2022, due to the slump sales during the respective Fiscals;
- Attrition rate has been calculated as the number of employees who have resigned during the period, divided by the number of employees existing as of the beginning of the period and the numbers of employees who have joined during the period.
- Risk related to dependency on suppliers:** We are dependent on a limited number of suppliers for our key raw materials such as stainless steel, carbon/ mild steel, nickel alloy,

forgings, castings, chemicals and polytetrafluoroethylene powder. The loss of one or more of these suppliers could adversely impact our manufacturing processes and supply timelines, in turn adversely impacting our ability to comply with delivery schedules agreed with clients resulting in impact on our financial condition and results of operations.

The table below sets forth our raw material costs from our top 10 suppliers (the identities of which varied between fiscal years) and as a percentage of our raw material costs for the relevant Fiscal/period:

Partic- ulars	Six months period ended September 30, 2024		Fiscal 2024		Fiscal 2023		Fiscal 2022	
	Amount (₹ million)	As a % of our raw material costs	Amount (₹ million)	As a % of our raw material costs	Amount (₹ million)	As a % of our raw material costs	Amount (₹ million)	As a % of our raw material costs
Top 10 sup- pliers*	1,035.56	52.61%	1,795.75	46.00%	1,652.56	54.27%	939.88	51.34%

*We are unable to disclose the names of individual suppliers since this information is commercially sensitive to our business.

Further, for certain of our key raw materials, we are dependent on a limited number of suppliers. Our inventory days for our key raw materials for each of the past three fiscals and the six months period ended September 30, 2024 was as follows:

Raw material	Six months period ended September 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Stainless steel	113	56	27	134
Carbon/ mild steel	20	25	29	226
Nickel alloy	186	96	161	43
Pumps	119	134	107	94
Chemicals	210	110	87	133
Others	67	118	83	110

...continued from previous page.

- 4. Risk related to dependency on offerings:** Majority of our customers operate in the pharmaceuticals and chemical sectors. In each of the last three Fiscals and the six months period ended September 30, 2024, more than 88.20% of our revenue from operations were derived from the pharmaceutical and chemical sectors, combined. Factors that adversely affect these sectors or capital expenditure by companies within these sectors may adversely affect our business, results of operations and financial condition.

The following table sets forth our revenues by end user industries for the six months period ended September 30, 2024 and for Fiscal 2024, Fiscal 2023 and Fiscal 2022:

Particulars	Six months period ended September 30, 2024		Fiscal 2024		Fiscal 2023		Fiscal 2022	
	Amount (₹ million)	% of total revenue from operations	Amount (₹ million)	% of total revenue from operations	Amount (₹ million)	% of total revenue from operations	Amount (₹ million)	% of total revenue from operations
Pharmaceuticals	2,307.04	75.10%	4,446.70	81.79%	4,119.79	82.80%	2,054.33	85.53%
Chemicals	402.45	13.10%	681.72	12.54%	713.37	14.34%	324.48	13.51%
Others*	362.47	11.80%	308.27	5.67%	142.72	2.86%	23.06	0.96%
Total	3,071.95	100.00%	5,436.69	100.00%	4,975.88	100.00%	2,401.87	100.00%

Others includes: (i) paint; (ii) bio technology; (iii) food and beverages and (iv) other industries

- 5. Risk related to Losses and negative operating cash flows in the past three financial years and stub period:** We have witnessed negative cash flow from operating activities in the past. Any negative cash flows in the future would adversely affect our cash flow requirements, which may adversely affect our ability to operate our business and our financial condition.

The following table sets forth certain information relating to our cash flows from / (used in) operating activities for the periods indicated:

Raw material		Six months period ended September 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Net cash flow/(used) from/in operating activities		(193.39)	(650.27)	17.51	(71.49)
Net cash flow/(used) from/in investing activities		(314.65)	(1,568.34)	(290.17)	(297.38)
Net cash flow/(used) from/in financing activities		362.39	2,318.95	325.70	369.97
Net increase/(decrease) in cash and cash equivalents		(145.65)	100.34	53.04	1.10

- 6. Risk related to Customers and Suppliers:** We do not have long term or exclusive contracts with majority of our customers and suppliers. If such customers choose not to source their requirements from us and or if such suppliers choose not to provide us with the requisite raw materials, there may be a material adverse effect on our business, financial condition, cash flows and results of operations.

- 7. Risk related to operational production lines:** Under-utilization of our currently operational production lines at our Manufacturing Facilities and an inability to effectively utilize our expanded manufacturing capacities could have an adverse effect on our business, future prospects, and future financial performance. For detail, refer to section titled "Risk Factors" on page 65 of the RHP.

- 8. Risk related to Financial Indebtedness:** We have incurred indebtedness and an inability to comply with repayment and other covenants in our financial arrangements could adversely affect our business and financial condition. Further, certain of our financial agreements involve variable interest rates and an increase in interest rates may adversely affect our results of operations and financial condition.

- 9. Risk related to untraceable records of Promoters and SMP:** One of our Promoters and SMP, Kudaravalli Punna Rao, and two of our SMPs, Radhakrishna Bandi and Chamala Chandrasekhar Reddy, are unable to trace their educational documents. Accordingly, we have not included the disclosure of their educational qualifications.

- 10. Risk related to defaults in payments by customers:** There may be delays or defaults in payment by our customers or the reduction in credit period for payments to be made to third-party service providers which could negatively affect our cash flows. As a result, we experience significant working capital requirements and our inability to meet our working capital requirements may materially and adversely affect our business, cash flows and financial condition

The table below sets forth details relating to holding levels of our trade payables, trade receivables and working capital cycle, as of the dates indicated:

Particulars	Number of days as of			
	September 30, 2024	March 31, 2024	March 31, 2023	March 31, 2022
Trade receivables days	114	104	67	125
Trade payables days	57	60	55	95
Working capital days	144	151	70	54

- 11. Weighted average cost of acquisition of all Equity Shares transacted in the last three years, eighteen months and one year immediately preceding the date of the Red Herring Prospectus:**

Period	Weighted average cost of acquisition (in ₹)*	Cap Price is 'X' times the weighted average cost of acquisition	Range of acquisition price: lowest price – highest price (in ₹)*
Last one year preceding the date of the Red Herring Prospectus	6.75	20.74	Nil^ to ₹ 1,152.00
Last 18 months preceding the date of the Red Herring Prospectus	17.42	8.04	Nil^ to ₹ 1,152.00
Last three years preceding the date of the Red Herring Prospectus	19.97	7.01	Nil^ to ₹ 1,152.00

*As per certificate dated December 30, 2024, issued by M/s Niranjan & Narayan, Chartered Accountants.

^a The Company has on June 3, 2024 issued Bonus issue in the proportion of nine Equity Shares for every one Equity Share held by the Shareholders as on the record date i.e. May 29, 2024.

- 12. Weighted average cost of acquisition compared to Floor Price and Cap Price:**

Sr. No.	Types of transactions	Weighted average cost of acquisition (₹ per Equity Share)	Floor price (i.e. ₹133/-)	Cap price (i.e. ₹140/-)
(a)	Weighted average cost of acquisition for last 18 months for primary / new issue of shares	80.20 [#]	1.66	1.75
(b)	Weighted average cost of acquisition for last 18 months for secondary sale / acquisition of shares		Not Applicable	
	If there were no primary or secondary transactions of equity shares of the Company during the 18 months		Not Applicable	
(a)	Based on primary transactions			
(b)	Based on secondary transactions			

#Our Company has pursuant to our Board resolution dated June 3, 2024 approved the issuance of 163,471,068 equity shares by way of bonus issuance in the ratio of nine Equity Shares for every one Equity Share held by our Shareholders. Basic EPS and Diluted EPS for all the year are considered post issue of the bonus equity shares in accordance with Ind AS 33 – Earning Per Share notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended)

- 13. The average cost of acquisition for the Selling Shareholders ranges from Nil to ₹ 68.90 and the Offer Price (at upper price band of Price Band) is ₹ 140 per Equity Share**

Name	Face Value (in ₹)	Number of Equity Shares held	Average cost of acquisition per Equity Share (in ₹)*
Promoters/Promoter Selling Shareholders			
Kandula Ramakrishna	10	4,69,34,651	1.97
Kandula Krishna Veni	10	3,95,80,716	1.97
Nageswara Rao Kandula	10	7,650,000	2.19
Venkata Mohana Rao Katragadda	10	1,800,000	1.00
Kudaravalli Punna Rao	10	500,000	1.00
M/s S2 Engineering Services ⁽¹⁾	10	24,030,000	2.32
Selling Shareholders (excluding Promoter Selling Shareholders)			
M/s Standard Holdings ⁽²⁾	10	5,040,000	3.50
Katragadda Venkata Ramani	10	2,080,000	1.00
Venkata Siva Prasad Katragadda	10	1,800,000	1.00
Krishna Kanth Kudaravalli	10	900,000	1.00
Kudaravalli Srikanth	10	900,000	1.00
Balabhavani K	10	520,000	1.00
Likitha Katragadda	10	1,900,000	1.00
Mahitha Katragadda	10	1,900,000	1.00
Katragadda Harini	10	1,860,000	1.00
Shirish Nilkantharao Dhamnekar	10	130,630	68.90

*As per certificate dated December 30, 2024, issued by M/s Niranjan & Narayan, Chartered Accountants.

(1) M/s S2 Engineering Services is represented by its partners Kandula Ramakrishna and Kandula Krishna Veni.

(2) M/s Standard Holdings is represented by its partners Kandula Krishna Veni and Kandula Ramakrishna

- 14. The 2 BRLMs associated with the Offer have handled 50 public Issues in the past three financial years, out of which 14 Issues closed below the offer price on listing date**

Name of BRLMs	Total Issues	Issued Closed below IPO Price on Listing Date ^{\$}
IIFL Capital Services Limited <i>(Formerly known as IIFL Securities Limited)*</i>	37	10
Motilal Oswal Investment Advisors Limited*	9	2
Common Issues handled by the BRLMs#	4	2
Total	50	14

*Issues handled where there were no common BRLMs which are part of this IPO.

[#]Common Issues handled by the BRLMs means IPOs managed by any two or more of the above BRLMs during the period

\$ Number of Issues closed below IPO price on listing date are in relation to the IPOs managed by the respective BRLM or common issues managed by two or more BRLMs for which total number of public issue managed are shown in the previous column

- 15. The Price/Earnings Ratio Based on Diluted EPS for Fiscal 2024 for Company at the upper end of the price band is as high as our 39.77 times and the lower end of the price band is 37.78 times as compared to the Average Industry Peer Group P/E ratio for Fiscal 2024 of 55.24 times**

- 16. The weighted average return on Networth for last three Financial Years is 35.37%.**

- 17. Our market capitalization to revenue multiple and price to earnings ratio may not be indicative of the market price of the Equity Shares on listing or thereafter.**

Particulars	Price to earnings ratio (Diluted basis)	Market capitalisation to Revenue from operations
At Floor Price i.e. Rs.133	37.78	4.51 times
At Cap Price i.e. Rs. 140</		

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DETAILS OF THE SECONDARY TRANSFERS

1. Our Company has received intimations, each dated December 11, 2024, from Kandula Ramakrishna and Kandula Krishna Veni, Promoters of our Company that they have on December 11, 2024, transferred/sold 2,025,349 and 1,729,284 Equity Shares, respectively, for cash at a price of ₹ 140.00 per Equity Share to certain individuals and entities, as detailed below (together the "Secondary Transfers"). The details of the transfers/sale are as follows:

S. No	Date of Transfer	Name of the Transferor	Nature of Relationship with Company	Name of Transferee	Nature of Relationship with Company	Nature of Transfer	Number of Equity Shares	Percentage of pre-Offer share capital of the Company	Transfer price per Equity Share (in ₹)	Total consideration (in ₹)
1.	December 11, 2024	Kandula Ramakrishna	Promoter	M/s. NSN Investments represented by Dr. Satyanarayana Chava	-	Secondary Sale	357,142	0.20	140.00	49,999,880.00
2.				Ashok Kumar Inampudi	-		107,142	0.06	140.00	14,999,880.00
3.				Lakshmaiah Talluri	-		35,712	0.02	140.00	4,999,690.00
4.				Nimmagadda Nageswara Babu	-		35,714	0.02	140.00	4,999,960.00
5.				M/s. Nexsys Automations LLP	-		57,142	0.03	140.00	7,999,880.00
6.				Pallerla Srinivasa Reddy	Existing Shareholder		500,000	0.28	140.00	70,000,000.00
7.				Chereddi Ramachandra Naidu	Existing Shareholder		150,000	0.08	140.00	21,000,000.00
8.				Kallam Subba Reddy	Spouse of Key Managerial Personnel		35,714	0.02	140.00	4,999,960.00
9.				Konuru Lakshmi Kumari	-		71,428	0.04	140.00	9,999,920.00
10.				B Leela Gayatri	-		71,428	0.04	140.00	9,999,920.00
11.				Gorantla Sai Sruthi	-		35,714	0.02	140.00	5,000,000.00
12.				Sai Phanendra Gorantla	-		35,714	0.02	140.00	5,000,000.00
13.				Sowjanya Manne	Existing Shareholder		42,857	0.02	140.00	6,000,000.00
14.				Mallikarjuna Sanga	-		35,714	0.02	140.00	5,000,000.00
15.				Varun Yalamanchi	Existing Shareholder		14,285	0.01	140.00	1,999,900.00
16.				Bhaskar Rao Eloori	Existing Shareholder		21,428	0.01	140.00	2,999,920.00
17.				Suryadevara Srinivasa Rao	-		28,571	0.02	140.00	4,000,000.00
18.				P B Chandana	-		17,857	0.01	140.00	2,499,980.00
19.				Satyanarayana Raju Datla	-		17,857	0.01	140.00	2,499,980.00
20.				Akhilesh Raju Pusapati	-		14,285	0.01	140.00	1,999,980.00
21.				Seetharamaraju Poosapati	-		7,142	Negligible	140.00	999,880.00
22.				Malladi Satish	-		14,285	0.01	140.00	2,000,000.00
23.				Vara Prasad Gudiseva	-		5,357	Negligible	140.00	750,000.00
24.				Somanchi Datta Phani Prabhakar	Senior Managerial Personnel		10,721	0.01	140.00	1,500,960.00
25.				Eshita Chintan Shah	-		17,857	0.01	140.00	2,499,980.00
26.				Lagadapati Rammohan Rao	Existing Shareholder		15,000	0.01	140.00	2,100,000.00
27.				Somagani Pardasaradhi	-		8,571	Negligible	140.00	1,199,940.00
28.				Panakala Rao Katepalli	-		7,142	Negligible	140.00	999,880.00
29.				Sunita Kancharla	-		35,714	0.02	140.00	4,999,960.00
30.				Sreenivasa Rao Majety	-		10,714	0.01	140.00	1,499,962.00
31.				Vanamareddy Anurag Reddy	-		7,142	Negligible	140.00	999,880.00
32.				M/s. Smilax Corporate Services LLP	-		200,000	0.11	140.00	28,000,000.00
33.	December 11, 2024	Kandula Krishna Veni	Promoter	M/s. Quantum Holdings Represented by Partner: 'Padma Pallerla'	Existing Shareholder	Secondary Sale	218,571	0.12	140.00	30,599,940.00
34.	Kalavathi Bandi	-	1,500,000	0.83	140.00		210,000,000.00			
35.	Sai Teja Ghanta	-	3,571	Negligible	140.00		499,940.00			
36.	Arunkumar Dadi	-	7,142	Negligible	140.00		999,880.00			

DETAILS OF THE PRE-IPO PLACEMENT

1. Our Company, in consultation with the BRLMs, has issued and allotted 2,857,142 Equity Shares by way of a private placement for cash at a price of ₹140.00 per Equity Share (including a premium of ₹130.00 per Equity Share) aggregating to ₹400.00 million, in accordance with Section 42 of the Companies Act, 2013 and Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, each as amended ("Pre-IPO Placement"). The Pre-IPO Placement has been undertaken pursuant to the approval by the Board and Shareholders in their meeting, each held on November 29, 2024 and the Equity Shares through the Pre-IPO Placement have been allotted on December 16, 2024.

2. The details of the Pre-IPO Placement are as follows:

S. No	Date of allotment	Number of Equity Shares allotted	Details of the allottee	Nature of consideration	Reason/ Nature of allotment	Percentage of pre-Offer share capital of the Company	Issue price per Equity Share (in ₹)	Total consideration (in ₹ million)
1.	December 16, 2024	2,857,142	Amansa Investments Limited	Cash	Private Placement	1.55%	140.00	400.00

3. Please note that the Equity Shares issued pursuant to the Pre-IPO Placement, being the pre-Offer equity share capital shall be subject to lock-in, in accordance with Regulation 17 of the SEBI ICDR Regulations.
 4. Further, the aforementioned allottee is not connected with our Company, Promoter, Promoter Group, Directors, Key Managerial Personnel, Subsidiaries, Group Companies and the directors and key managerial personnel of our Subsidiaries and Group Companies.

ANCHOR INVESTOR BIDDING DATE[#] : FRIDAY, JANUARY 3, 2025

BID/ OFFER OPENS ON MONDAY, JANUARY 6, 2025

BID/ OFFER CLOSES ON* WEDNESDAY, JANUARY 8, 2025

#Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/Offer Opening Date. | *UPI mandate end time and date shall be at 5:00 p.m. on the Bid/Offer Closing Date.

An indicative timetable in respect of the Offer is set out below:

Submission of Bids (other than Bids from Anchor Investors):

Bid/Offer Period (except the Bid/Offer Closing Date)		Finalisation of Basis of Allotment with the Designated Stock Exchange	On or about Thursday, January 9, 2025
SSubmission and Revision in Bids	Only between 10.00 a.m. and 5.00 p.m. IST	Initiation of refunds (if any, for Anchor Investors)/unlocking of funds from ASBA Account*	On or about Friday, January 10, 2025
Bid/Offer Closing Date		Credit of Equity Shares to dematerialized accounts of Allottees	On or about Friday, January 10, 2025
Submission of electronic applications (online ASBA through 3- in-1 accounts) for RIBs	Only between 10.00 a.m. and up to 5.00 p.m. IST	Commencement of trading of the Equity Shares on the Stock Exchanges	On or about Monday, January 13, 2025
Submission of electronic application (bank ASBA through online channels like internet banking, mobile banking and syndicate ASBA applications through UPI as a payment mechanism where Bid Amount is up to ₹ 0.50 million)	Only between 10.00 a.m. and up to 4.00 p.m. IST	(1) Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors. The Anchor Investor Bid/ Offer Period shall be one Working Day prior to the Bid/Offer Opening Date in accordance with the SEBI ICDR Regulations i.e. Friday, January 3, 2025.	
Submission of electronic applications (syndicate non-retail, non- individual applications of QIBs and NILs)	Only between 10.00 a.m. and up to 3.00 p.m. IST	(2) UPI mandate end time and date shall be at 5:00 pm IST on Bid/ Offer Closing Date.	
Submission of Physical Applications (Bank ASBA)	Only between 10.00 a.m. and up to 1.00 p.m. IST	* In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding two Working Days from the Bid/Offer Closing Date for cancellation/ withdrawal of ASBA Forms, the Bidder shall be compensated at a uniform rate of 10% per day or 15% per annum of the Bid Amount, whichever is higher for the entire duration of delay exceeding two Working Days from the Bid/ Offer Closing Date by the SCBS responsible for causing such delay in unblocking. The BRLMs shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The Bidders shall be compensated in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, read with SEBI master circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/0094 dated June 21, 2023, which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of our Company with the SCBS, to the extent applicable, issued by SEBI, and any other applicable law in case of delays in resolving investor grievances in relation to blocking/unblocking of funds. The processing fees for applications made by the UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCBS) only after such banks provide a written confirmation on compliance with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/570 dated June 2, 2021, read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2022/75 dated May 30, 2022. SEBI through its circular (SEBI/HO/CFD/DIL2/CIR/P/2022/45) dated April 5, 2022, read with SEBI master circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/0094 dated June 21, 2023, has prescribed that all individual investors bidding in initial public offerings opening on or after May 1, 2022, where the application amount is up to ₹ 0.5 million, shall use UPI RIBs for up to ₹ 0.5 million and individual investors bidding under the Non- Institutional Portion Bidding for more than ₹ 0.2 million and up to ₹ 0.5 million, using the UPI Mechanism, shall provide their UPI ID in the Bid cum Application Form for Bidding through Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs,	

This is a public announcement for information purposes only and is not a prospectus announcement and does not constitute an invitation or offer to acquire, purchase or subscribe to securities. Not for release, publication or distribution directly or indirectly, outside India. Initial public offer of Equity Shares (as defined below) on the main board of BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE", and together with BSE, the "Stock Exchanges") in compliance with Chapter II of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("SEBI ICDR Regulations").

Standard Glass™

Customer Inspired Excellence



(Please scan the QR code to view the RHP)

STANDARD GLASS LINING TECHNOLOGY LIMITED

Our Company was incorporated as "Standard Glass Lining Technology Private Limited" at Hyderabad, as a private limited company under the Companies Act, 1956, pursuant to a certificate of incorporation dated September 6, 2012, issued by the Registrar of Companies, Andhra Pradesh. Subsequently, upon the conversion of our Company into a public limited company, pursuant to a special resolution passed by our Shareholders on June 4, 2022, the name of our Company was changed to "Standard Glass Lining Technology Limited" and a fresh certificate of incorporation dated, June 17, 2022, was issued by the ROC. For further details regarding the change of name, please refer to the section titled "History and Certain Corporate Matters" on page 316 of the red herring prospectus dated December 30, 2024 ("RHP" or "Red Herring Prospectus") filed with the ROC.

Registered Office: D-12, Phase-1, IDA Jeedimetla, Hyderabad, Telangana-500055, India; Corporate Office: 10th Floor, PNR High Nest, Hydernagar, KPHB Colony, Hyderabad, Telangana - 500085, India

Contact Person: Kallan Hima Priya, Company Secretary and Compliance Officer; Tel: +040 3518 2204; E-mail: corporate@standardgjr.com; Website: www.standardgjr.com

OUR PROMOTERS: NAGESWARA RAO KANDULA, KANDULA KRISHNA VENI, KANDULA RAMAKRISHNA, VENKATA MOHANA RAO KATRAGADDA, KUDARAVALLI PUNNA RAO AND M/S S2 ENGINEERING SERVICES

INITIAL PUBLIC OFFERING OF UP TO [●] EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH (THE "EQUITY SHARES") OF STANDARD GLASS LINING TECHNOLOGY LIMITED ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF ₹[●] PER EQUITY SHARE (THE "OFFER PRICE") AGGREGATING UP TO ₹[●] MILLION (THE "OFFER") COMPRISING A FRESH ISSUE OF UP TO [●] EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING UP TO ₹ 2,100.00 MILLION (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO 14,289,367 EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING UP TO ₹[●] MILLION (THE "OFFER FOR SALE"), COMPRISING AN OFFER FOR SALE OF UP TO 11,316,367 EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING UP TO ₹[●] MILLION BY THE PROMOTER SELLING SHAREHOLDERS UP TO 1,909,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING TO ₹[●] MILLION BY THE PROMOTER GROUP SELLING SHAREHOLDERS AND UP TO 1,064,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH AGGREGATING TO ₹[●] MILLION BY THE OTHER SELLING SHAREHOLDERS (TOGETHER, THE "SELLING SHAREHOLDERS", AND SUCH EQUITY SHARES, THE "OFFERED SHARES").

A PRE-IPO PLACEMENT OF EQUITY SHARES AS PERMITTED UNDER APPLICABLE LAWS, WAS UNDERTAKEN BY OUR COMPANY, IN CONSULTATION WITH THE BRLMS, TO SPECIFIED PERSONS, FOR AN AMOUNT AGGREGATING TO ₹ 400.00 MILLION ("PRE-IPO PLACEMENT"). THE PRE-IPO PLACEMENT WAS AT A PRICE AS DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BRLMS AND WAS COMPLETED PRIOR TO FILING OF THE RED HERRING PROSPECTUS WITH THE ROC. SINCE THE PRE-IPO PLACEMENT WAS UNDERTAKEN, THE AMOUNT RAISED FROM THE PRE-IPO PLACEMENT AGGREGATING TO ₹ 400.00 MILLION WAS REDUCED FROM THE FRESH ISSUE, SUBJECT TO THE OFFER COMPLYING WITH RULE 19(2)(B) OF THE SECURITIES CONTRACTS (REGULATION) RULES, 1957, AS AMENDED ("SCRR") AND ACCORDINGLY THE REVISED FRESH ISSUE SIZE AGGREGATES UP TO ₹ 2,100.00 MILLION. THE PRE-IPO PLACEMENT HAS NOT EXCEEDED 20% OF THE FRESH ISSUE. OUR COMPANY HAS APPROPRIATELY INTIMATED THE SUBSCRIBERS TO THE PRE-IPO PLACEMENT, PRIOR TO ALLOTMENT PURSUANT TO THE PRE-IPO PLACEMENT, THAT THERE IS NO GUARANTEE THAT OUR COMPANY MAY PROCEED WITH THE OFFER OR THE OFFER MAY BE SUCCESSFUL AND WILL RESULT INTO LISTING OF THE EQUITY SHARES ON THE STOCK EXCHANGES. FURTHER, RELEVANT DISCLOSURES IN RELATION TO SUCH INTIMATION TO THE SUBSCRIBERS TO THE PRE-IPO PLACEMENT HAS BEEN APPROPRIATELY MADE IN THE RELEVANT SECTIONS OF THE RED HERRING PROSPECTUS AND SHALL BE MADE IN RELEVANT SECTIONS OF THE PROSPECTUS. THE AMOUNT RAISED FROM THE PRE-IPO PLACEMENT WILL BE UTILISED FOR GENERAL CORPORATE PURPOSES.

DETAILS OF THE OFFER FOR SALE BY THE SELLING SHAREHOLDERS AND WEIGHTED AVERAGE COST OF ACQUISITION PER EQUITY SHARE			WACA (IN ₹ PER EQUITY SHARE)*#
M/s S2 Engineering Services	Promoter Selling Shareholder	Up to 5,204,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	2.32
Kandula Ramakrishna	Promoter Selling Shareholder	Up to 2,870,651 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	1.97
Kandula Krishna Veni	Promoter Selling Shareholder	Up to 2,401,716 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	1.97
Nageswara Rao Kandula	Promoter Selling Shareholder	Up to 765,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	2.19
M/s Standard Holdings	Promoter Group Selling Shareholder	Up to 504,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	3.50
Katragadda Venkata Ramani	Promoter Group Selling Shareholder	Up to 580,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	1.00
Venkata Siva Prasad Katragadda	Promoter Group Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	1.00
Mahitha Katragadda	Other Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	1.00
Katragadda Harini	Other Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	1.00
Likhita Katragadda	Other Selling Shareholder	Up to 350,000 Equity Shares of face value ₹ 10 each aggregating up to ₹[●] million	1.00

*WACA: Weighted average cost of acquisition. WACA is the total Cost incurred for acquiring the securities of the Company as of date divided by the total number of securities acquired less the amount received pursuant to the transfer/sale of any securities (if any) divided by the total number of securities sold/transferred.

#As certified by M/s Nirajan & Narayan, Chartered Accountants by way of their certificate dated December 30, 2024.

For a complete list of all Selling Shareholders and their weighted average cost of acquisition per Equity Share, please see "Summary of the Offer Document—Average cost of acquisition of Equity Shares by the Promoters and Selling Shareholders" on page 56 of the RHP.

Standard Glass Lining Technology Limited is specialised engineering equipment manufacturer for pharmaceutical and chemical sectors in India. Our capabilities include designing, engineering, manufacturing, assembly, installation and commissioning solutions as well as establishing standard operating procedures for pharmaceutical and chemical manufacturers on a turnkey basis.

The Offer is being made through the Book Building Process in accordance with Regulation 6(1) of the SEBI ICDR Regulations.

QIB Portion: Not more than 50% of the Offer | Non-Institutional Portion: Not less than 15% of the Offer | Retail Portion : Not less than 35% of the Offer

Two of the Promoters of the Company, i.e. Kandula Ramkrishna and Kandula Krishna Veni has transferred certain Equity Shares through secondary sale at a price of ₹ 140 per Equity Share on December 11, 2024. For further details, please see next page of this advertisement and "Capital Structure - Secondary transactions of Equity Shares" on page 136 of the RHP.

Our Company, in consultation with the BRLMs, has issued and allotted 2,857,142 Equity Shares by way of a private placement for cash at a price of ₹140.00 per Equity Share (including a premium of ₹130.00 per Equity Share) aggregating to ₹ 400.00 million, in accordance with Section 42 of the Companies Act, 2013 and Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, each as amended ("Pre-IPO Placement"). The Pre-IPO Placement has been undertaken pursuant to the approval by the Board and Shareholders in their meeting, each held on November 29, 2024 and the Equity Shares through the Pre-IPO Placement have been allotted on December 16, 2024. For further details, please see next page of this advertisement and "Capital Structure - Notes to Capital Structure - Equity Share capital history of our Company - Primary issuances of Equity Shares" on page 126 of the RHP.

PRICE BAND: ₹ 133 TO ₹ 140 PER EQUITY SHARE OF FACE VALUE OF ₹ 10 EACH

THE FLOOR PRICE IS 13.30 TIMES THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 14 TIMES THE FACE VALUE OF THE EQUITY SHARES

THE PRICE/EARNINGS RATIO BASED ON DILUTED EPS FOR FISCAL 2024 FOR OUR COMPANY AT THE UPPER END OF THE PRICE BAND IS AS HIGH AS 39.77 TIMES AND THE LOWER END OF THE PRICE BAND IS 37.78 TIMES AS COMPARED TO THE AVERAGE INDUSTRY PEER GROUP P/E RATIO FOR FISCAL 2024 OF 55.24 TIMES

THE WEIGHTED AVERAGE RETURN ON NETWORTH FOR LAST THREE FINANCIAL YEARS IS 35.37%.

FOR DETAILS PLEASE REFER TO "BASIS FOR OFFER PRICE" SECTION ON PAGE 176 OF THE RHP

BIDS CAN BE MADE FOR A MINIMUM OF 107 EQUITY SHARES AND IN MULTIPLES OF 107 EQUITY SHARES THEREAFTER

ASBA* | Simple, Safe, Smart way of Application!!! *Applications Supported by Blocked Amount ("ASBA") is a better way of applying to offers by simply blocking the fund in the bank account. For further details, check section on ASBA. Mandatory in public issues. No cheque will be accepted.

In accordance with the recommendation of Independent Directors of our Company, pursuant to their resolution dated December 30, 2024, the above provided price band is justified based on quantitative factors/KPIs disclosed in the "Basis for Offer Price" section on page 176 of the RHP vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in the "Basis for Offer Price" section on page 176 of the RHP and provided below in the advertisement.

In making an investment decision and purchase in the offer, potential investors must only rely on the information included in the RHP and the terms of the offer, including the risks and merits involved and not rely on any other external sources of information about the offer available in any manner.

RISK TO INVESTORS

(For details refer to section titled "Risk Factors" on page 58 of the RHP)

- Risk relating to concentration of manufacturing primarily at one location situated in Telangana, India:** We are dependent on our manufacturing facilities, all of which are situated in Telangana, India. We are subject to risks in relation to our 8 manufacturing process including accidents and natural disasters and also risks arising from changes in the economic or political conditions of Telangana, India which in turn will interfere with our operations and could have an adverse effect on our business, results of operations and financial condition.
- Risk related to dependency on skilled labour and workforce:** Our business is dependent on the availability and retention of skilled labour and workforce, and if we are unable to hire and engage the appropriate personnel, our business, results of operations and financial condition shall be adversely affected.

The table below provides the attrition rate for our employees for the six months period ended September 30, 2024, Fiscal 2024, Fiscal 2023 and Fiscal 2022:

Particulars	As of September 30, 2024	As of March 31, 2024	As of March 31, 2023	As of March 31, 2022
Total number of employees	460	378	307	250
Employees Resigned during the Fiscal / period	65	139	99	52
Employees joined during the Fiscal / period	127	158	156	137
Attrition rate (%)	12.87%	29.89%	24.38%	28.11%

Note:

- 20 employees of CPK Engineers private limited were transferred to our company in six months ended September 30, 2024 on account of slump sale, 52 employees of M/s Higenic Flora Polymers and M/s Yashasve Glass Lining Industries were transferred to our Company in Fiscal 2024 and 117 employees of M/s S2 Engineering Services and M/s Stanpumps Engineering Industries were transferred to our Company in Fiscal 2022, due to the slump sales during the respective Fiscals;
- Attrition rate has been calculated as the number of employees who have resigned during the period, divided by the number of employees existing as of the beginning of the period and the numbers of employees who have joined during the period.
- Risk related to dependency on suppliers:** We are dependent on a limited number of suppliers for our key raw materials such as stainless steel, carbon/ mild steel, nickel alloy,

forgings, castings, chemicals and polytetrafluoroethylene powder. The loss of one or more of these suppliers could adversely impact our manufacturing processes and supply timelines, in turn adversely impacting our ability to comply with delivery schedules agreed with clients resulting in impact on our financial condition and results of operations.

The table below sets forth our raw material costs from our top 10 suppliers (the identities of which varied between fiscal years) and as a percentage of our raw material costs for the relevant Fiscal/period:

Particulars	Six months period ended September 30, 2024		Fiscal 2024		Fiscal 2023		Fiscal 2022	
	Amount (₹ million)	As a % of our raw material costs	Amount (₹ million)	As a % of our raw material costs	Amount (₹ million)	As a % of our raw material costs	Amount (₹ million)	As a % of our raw material costs
Top 10 suppliers*	1,035.56	52.61%	1,795.75	46.00%	1,652.56	54.27%	939.88	51.34%

*We are unable to disclose the names of individual suppliers since this information is commercially sensitive to our business.

Further, for certain of our key raw materials, we are dependent on a limited number of suppliers. Our inventory days for our key raw materials for each of the past three fiscals and the six months period ended September 30, 2024 was as follows:

Raw material	Six months period ended September 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Stainless steel	113	56	27	134
Carbon/ mild steel	20	25	29	226
Nickel alloy	186	96	161	43
Pumps	119	134	107	94
Chemicals	210	110	87	133
Others	67	118	83	110

Continued on next page...

...continued from previous page.

4. Risk related to dependency on offerings: Majority of our customers operate in the pharmaceuticals and chemical sectors. In each of the last three Fiscals and the six months period ended September 30, 2024, more than 88.20% of our revenue from operations were derived from the pharmaceutical and chemical sectors, combined. Factors that adversely affect these sectors or capital expenditure by companies within these sectors may adversely affect our business, results of operations and financial condition.

The following table sets forth our revenues by end user industries for the six months period ended September 30, 2024 and for Fiscal 2024, Fiscal 2023 and Fiscal 2022:

Particulars	Six months period ended September 30, 2024		Fiscal 2024		Fiscal 2023		Fiscal 2022	
	Amount (₹ million)	% of total revenue from operations	Amount (₹ million)	% of total revenue from operations	Amount (₹ million)	% of total revenue from operations	Amount (₹ million)	% of total revenue from operations
Pharmaceuticals	2,307.04	75.10%	4,446.70	81.79%	4,119.79	82.80%	2,054.33	85.53%
Chemicals	402.45	13.10%	681.72	12.54%	713.37	14.34%	324.48	13.51%
Others*	362.47	11.80%	308.27	5.67%	142.72	2.86%	23.06	0.96%
Total	3,071.95	100.00%	5,436.69	100.00%	4,975.88	100.00%	2,401.87	100.00%

Others includes: (i) paint; (ii) bio technology; (iii) food and beverages and (iv) other industries

5. Risk related to Losses and negative operating cash flows in the past three financial years and stub period: We have witnessed negative cash flow from operating activities in the past. Any negative cash flows in the future would adversely affect our cash flow requirements, which may adversely affect our ability to operate our business and our financial condition.

The following table sets forth certain information relating to our cash flows from / (used in) operating activities for the periods indicated:

Raw material		Six months period ended September 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Net cash flow/(used) from/in operating activities		(193.39)	(650.27)	17.51	(71.49)
Net cash flow/(used) from/in investing activities		(314.65)	(1,568.34)	(290.17)	(297.38)
Net cash flow/(used) from/in financing activities		362.39	2,318.95	325.70	369.97
Net increase/(decrease) in cash and cash equivalents		(145.65)	100.34	53.04	1.10

6. Risk related to Customers and Suppliers: We do not have long term or exclusive contracts with majority of our customers and suppliers. If such customers choose not to source their requirements from us and or if such suppliers choose not to provide us with the requisite raw materials, there may be a material adverse effect on our business, financial condition, cash flows and results of operations.

7. Risk related to operational production lines: Under-utilization of our currently operational production lines at our Manufacturing Facilities and an inability to effectively utilize our expanded manufacturing capacities could have an adverse effect on our business, future prospects, and future financial performance. For detail, refer to section titled "Risk Factors" on page 65 of the RHP.

8. Risk related to Financial Indebtess: We have incurred indebtedness and an inability to comply with repayment and other covenants in our financial arrangements could adversely affect our business and financial condition. Further, certain of our financial agreements involve variable interest rates and an increase in interest rates may adversely affect our results of operations and financial condition.

9. Risk related to untraceable records of Promoters and SMP: One of our Promoters and SMP, Kudaravalli Punna Rao, and two of our SMPs, Radhakrishna Bandi and Chamala Chandrasekhar Reddy, are unable to trace their educational documents. Accordingly, we have not included the disclosure of their educational qualifications.

10. Risk related to defaults in payments by customers: There may be delays or defaults in payment by our customers or the reduction in credit period for payments to be made to third-party service providers which could negatively affect our cash flows. As a result, we experience significant working capital requirements and our inability to meet our working capital requirements may materially and adversely affect our business, cash flows and financial condition.

The table below sets forth details relating to holding levels of our trade payables, trade receivables and working capital cycle, as of the dates indicated:

Particulars	Number of days as of			
	September 30, 2024	March 31, 2024	March 31, 2023	March 31, 2022
Trade receivables days	114	104	67	125
Trade payables days	57	60	55	95
Working capital days	144	151	70	54

11. Weighted average cost of acquisition of all Equity Shares transacted in the last three years, eighteen months and one year immediately preceding the date of the Red Herring Prospectus:

Period	Weighted average cost of acquisition (in ₹)*	Cap Price is 'X' times the weighted average cost of acquisition	Range of acquisition price: lowest price – highest price (in ₹)*
Last one year preceding the date of the Red Herring Prospectus	6.75	20.74	Nil^ to ₹ 1,152.00
Last 18 months preceding the date of the Red Herring Prospectus	17.42	8.04	Nil^ to ₹ 1,152.00
Last three years preceding the date of the Red Herring Prospectus	19.97	7.01	Nil^ to ₹ 1,152.00

*As per certificate dated December 30, 2024, issued by M/s Niranjan & Narayan, Chartered Accountants.

^ The Company has on June 3, 2024 issued Bonus issue in the proportion of nine Equity Shares for every one Equity Share held by the Shareholders as on the record date i.e. May 29, 2024.

12. Weighted average cost of acquisition compared to Floor Price and Cap Price:

Sr. No.	Types of transactions	Weighted average cost of acquisition (₹ per Equity Share)	Floor price (i.e. ₹133/-)	Cap price (i.e. ₹140/-)
(a)	Weighted average cost of acquisition for last 18 months for primary / new issue of shares	80.20"	1.66	1.75
(b)	Weighted average cost of acquisition for last 18 months for secondary sale / acquisition of shares		Not Applicable	
	If there were no primary or secondary transactions of equity shares of the Company during the 18 months		Not Applicable	
(a)	Based on primary transactions			
(b)	Based on secondary transactions			

#Our Company has pursuant to our Board resolution dated June 3, 2024 approved the issuance of 163,471,068 equity shares by way of bonus issuance in the ratio of nine Equity Shares for every one Equity Share held by our Shareholders. Basic EPS and Diluted EPS for all the year are considered post issue of the issuance of the bonus equity shares in accordance with Ind AS 33 – Earning Per Share notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended)

13. The average cost of acquisition for the Selling Shareholders ranges from Nil to ₹ 68.90 and the Offer Price (at upper price band of Price Band) is ₹ 140 per Equity Share

Name	Face Value (in ₹)	Number of Equity Shares held	Average cost of acquisition per Equity Share (in ₹)*
Promoters/Promoter Selling Shareholders			
Kandula Ramakrishna	10	4,69,34,651	1.97
Kandula Krishna Veni	10	3,95,80,716	1.97
Nageswara Rao Kandula	10	7,650,000	2.19
Venkata Mohana Rao Katragadda	10	1,800,000	1.00
Kudaravalli Punna Rao	10	500,000	1.00
M/s S2 Engineering Services ⁽¹⁾	10	24,030,000	2.32
Selling Shareholders (excluding Promoter Selling Shareholders)			
M/s Standard Holdings ⁽²⁾	10	5,040,000	3.50
Katragadda Venkata Ramani	10	2,080,000	1.00
Venkata Siva Prasad Katragadda	10	1,800,000	1.00
Krishna Kanth Kudaravalli	10	900,000	1.00
Kudaravalli Srikanth	10	900,000	1.00
Balabhavani K	10	520,000	1.00
Likitha Katragadda	10	1,900,000	1.00
Mahitha Katragadda	10	1,900,000	1.00
Katragadda Harini	10	1,860,000	1.00
Shirish Nilkantharao Dhamnekar	10	130,630	68.90

*As per certificate dated December 30, 2024, issued by M/s Niranjan & Narayan, Chartered Accountants.

(1) M/s S2 Engineering Services is represented by its partners Kandula Ramakrishna and Kandula Krishna Veni.

(2) M/s Standard Holdings is represented by its partners Kandula Krishna Veni and Kandula Ramakrishna

14. The 2 BRLMs associated with the Offer have handled 50 public Issues in the past three financial years, out of which 14 issues closed below the offer price on listing date

Name of BRLMs	Total Issues	Issued Closed below IPO Price on Listing Date [§]
IIFL Capital Services Limited (Formerly known as IIFL Securities Limited)*	37	10
Motilal Oswal Investment Advisors Limited*	9	2
Common Issues handled by the BRLMs#	4	2
Total	50	14

*Issues handled where there were no common BRLMs which are part of this IPO.

#Common Issues handled by the BRLMs means IPOs managed by any two or more of the above BRLMs during the period

§ Number of Issues closed below IPO price on listing date are in relation to the IPOs managed by the respective BRLM or common issues managed by two or more BRLMs for which total number of public issue managed are shown in the previous column

15. The Price/Earnings Ratio Based on Diluted EPS for Fiscal 2024 for Company at the upper end of the price band is as high as our 39.77 times and the lower end of the price band is 37.78 times as compared to the Average Industry Peer Group P/E ratio for Fiscal 2024 of 55.24 times

16. The weighted average return on Networth for last three Financial Years is 35.37%.

17. Our market capitalization to revenue multiple and price to earnings ratio may not be indicative of the market price of the Equity Shares on listing or thereafter.

Particulars	Price to earnings ratio (Diluted basis)	Market capitalisation to Revenue from operations
At Floor Price i.e. Rs.133	37.78	4.51 times
At Cap Price i.e. Rs. 140	39.77	4.75 times

...continued from previous page.

DETAILS OF THE SECONDARY TRANSFERS

1. Our Company has received intimations, each dated December 11, 2024, from Kandula Ramakrishna and Kandula Krishna Veni, Promoters of our Company that they have on December 11, 2024, transferred/sold 2,025,349 and 1,729,284 Equity Shares, respectively, for cash at a price of ₹140.00 per Equity Share to certain individuals and entities, as detailed below (together the "Secondary Transfers"). The details of the transfers/sale are as follows:

S. No	Date of Transfer	Name of the Transferor	Nature of Relationship with Company	Name of Transferee	Nature of Relationship with Company	Nature of Transfer	Number of Equity Shares	Percentage of pre-Offer share capital of the Company	Transfer price per Equity Share (in ₹)	Total consideration (in ₹)
1.	December 11, 2024	Kandula Ramakrishna	Promoter	M/s. NSN Investments represented by Dr. Satyanarayana Chava	-	Secondary Sale	357,142	0.20	140.00	49,999,880.00
2.				Ashok Kumar Inampudi	-		107,142	0.06	140.00	14,999,880.00
3.				Lakshmaiah Talluri	-		35,712	0.02	140.00	4,999,690.00
4.				Nimmagadda Nageswara Babu	-		35,714	0.02	140.00	4,999,960.00
5.				M/s. Nexsys Automations LLP	-		57,142	0.03	140.00	7,999,880.00
6.				Pallerla Srinivasa Reddy	Existing Shareholder		500,000	0.28	140.00	70,000,000.00
7.				Chereddi Ramachandra Naidu	Existing Shareholder		150,000	0.08	140.00	21,000,000.00
8.				Kallam Subba Reddy	Spouse of Key Managerial Personnel		35,714	0.02	140.00	4,999,960.00
9.				Konuru Lakshmi Kumari	-		71,428	0.04	140.00	9,999,920.00
10.				B Leela Gayatri	-		71,428	0.04	140.00	9,999,920.00
11.				Gorantla Sai Sruthi	-		35,714	0.02	140.00	5,000,000.00
12.				Sai Phanendra Gorantla	-		35,714	0.02	140.00	5,000,000.00
13.				Sowjanya Manne	Existing Shareholder		42,857	0.02	140.00	6,000,000.00
14.				Mallikarjuna Sanga	-		35,714	0.02	140.00	5,000,000.00
15.				Varun Yalamanchi	Existing Shareholder		14,285	0.01	140.00	1,999,900.00
16.				Bhaskar Rao Eloori	Existing Shareholder		21,428	0.01	140.00	2,999,920.00
17.				Suryadevara Srinivasa Rao	-		28,571	0.02	140.00	4,000,000.00
18.				P B Chandana	-		17,857	0.01	140.00	2,499,980.00
19.				Satyanaaranaraju Datla	-		17,857	0.01	140.00	2,499,980.00
20.				Akhilesh Raju Pusapati	-		14,285	0.01	140.00	1,999,980.00
21.				Seetharamaraju Poosapati	-		7,142	Negligible	140.00	999,880.00
22.				Malladi Satish	-		14,285	0.01	140.00	2,000,000.00
23.				Vara Prasad Gudiseva	-		5,357	Negligible	140.00	750,000.00
24.				Somanchi Datta Phani Prabhakar	Senior Managerial Personnel		10,721	0.01	140.00	1,500,960.00
25.				Eshita Chintan Shah	-		17,857	0.01	140.00	2,499,980.00
26.				Lagadapati Rammohan Rao	Existing Shareholder		15,000	0.01	140.00	2,100,000.00
27.				Somagani Pardasaradhi	-		8,571	Negligible	140.00	1,199,940.00
28.				Panakala Rao Katepalli	-		7,142	Negligible	140.00	999,880.00
29.				Sunitha Kancharla	-		35,714	0.02	140.00	4,999,960.00
30.				Sreenivasa Rao Majety	-		10,714	0.01	140.00	1,499,962.00
31.				Vanamareddy Anurag Reddy	-		7,142	Negligible	140.00	999,880.00
32.				M/s. Smilax Corporate Services LLP	-		200,000	0.11	140.00	28,000,000.00
33.	December 11, 2024	Kandula Krishna Veni	Promoter	M/s. Quantum Holdings Represented by Partner: 'Padma Pallerla'	Existing Shareholder	Secondary Sale	218,571	0.12	140.00	30,599,940.00
34.	Kalavathi Bandi	-	1,500,000	0.83	140.00		210,000,000.00			
35.	Sai Teja Ghanta	-	3,571	Negligible	140.00		499,940.00			
36.	Arunkumar Dadi	-	7,142	Negligible	140.00		999,880.00			

DETAILS OF THE PRE-IPO PLACEMENT

1. Our Company, in consultation with the BRLMs, has issued and allotted 2,857,142 Equity Shares by way of a private placement for cash at a price of ₹140.00 per Equity Share (including a premium of ₹130.00 per Equity Share) aggregating to ₹400.00 million, in accordance with Section 42 of the Companies Act, 2013 and Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, each as amended ("Pre-IPO Placement"). The Pre-IPO Placement has been undertaken pursuant to the approval by the Board and Shareholders in their meeting, each held on November 29, 2024 and the Equity Shares through the Pre-IPO Placement have been allotted on December 16, 2024.

2. The details of the Pre-IPO Placement are as follows:

S. No	Date of allotment	Number of Equity Shares allotted	Details of the allottee	Nature of consideration	Reason/ Nature of allotment	Percentage of pre-Offer share capital of the Company	Issue price per Equity Share (in ₹)	Total consideration (in ₹ million)
1.	December 16, 2024	2,857,142	Amansa Investments Limited	Cash	Private Placement	1.55%	140.00	400.00

3. Please note that the Equity Shares issued pursuant to the Pre-IPO Placement, being the pre-Offer equity share capital shall be subject to lock-in, in accordance with Regulation 17 of the SEBI ICDR Regulations.

4. Further, the aforementioned allottee is not connected with our Company, Promoter, Promoter Group, Directors, Key Managerial Personnel, Subsidiaries, Group Companies and the directors and key managerial personnel of our Subsidiaries and Group Companies.

ANCHOR INVESTOR BIDDING DATE[#] : FRIDAY, JANUARY 3, 2025

BID/ OFFER OPENS ON MONDAY, JANUARY 6, 2025

BID/ OFFER CLOSES ON* WEDNESDAY, JANUARY 8, 2025

#Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/Offer Opening Date. | *UPI mandate end time and date shall be at 5:00 p.m. on the Bid/Offer Closing Date.

BASIS FOR OFFER PRICE

The Price Band has been determined by our Company, in consultation with the BRLMs, on the basis of assessment of market demand for the Equity Shares offered through the Book Building Process and the quantitative and qualitative factors as described below and is justified in view of these parameters. The face value of the Equity Shares is ₹10 each and Floor Price is 13.30 times the face value and the Cap Price is 14 times the face value of the Equity Shares. Investors should also refer to "Risk Factors", "Our Business", "Restated Consolidated Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 58, 276, 372 and 441 of the RHP, respectively, to have an informed view before making an investment decision.	Notes: i. The face value of each Equity Share is ₹ 10. ii. EPS has been calculated in accordance with the Indian Accounting Standard 33 – "Earnings per share". iii. The Company has pursuant to the Board resolution dated June 3, 2024 allotted 163,471,068 bonus Equity Shares ("Bonus Shares") in the ratio of Nine Equity Shares for one Equity Share held by the Shareholders. Basic EPS and Diluted EPS for all the period / year have been considered post the impact issue of Bonus Equity Shares in accordance with Ind AS 33 - Earnings per share notified under the Companies (Indian Accounting Standards) Rules of 2015 (as amended). iv. Basic EPS= Restated profit for the year/period attributable to equity shareholders of the Company divided by weighted average number of equity shares outstanding during the year/period. v. Diluted EPS= Restated profit for the year/period attributable to equity shareholders of the Company divided by weighted average number of equity shares outstanding during the year/period adjusted for the effects of all dilutive potential equity shares.								
Qualitative factors We believe the following business strengths allow us to successfully compete in the industry: <ul style="list-style-type: none">• One of the top five specialised engineering equipment manufacturers for pharmaceutical and chemical sectors in India with products across entire value chain;• With in house capabilities across the value chain including design, engineering, manufacturing, assembly, installation and commissioning solutions for pharmaceutical and chemical manufacturers on a turnkey basis;• Diverse product portfolio with a focus on customisation.• Our technical abilities including the quality and experience of our senior management and technically qualified employees, and our Promoters' presence in the industry for over two decades.• Ability to deliver highly customised solutions in a timebound manner and our distribution network; and• One of the top three manufacturers of glass-lined, stainless steel, and nickel alloy based specialised engineering equipment in Fiscal 2024, in India, in terms of revenue. (Source: F&S Report)	2. Price/Earning ("P/E") Ratio in relation to the Price Band of ₹ 133 to ₹ 140 per Equity Share: <table border="1"><thead><tr><th>Particulars</th><th>P/E Ratio</th></tr></thead><tbody><tr><td>Based on basic EPS for Fiscal 2024 on Restated Consolidated Financial Information</td><td>37.78</td></tr><tr><td>Based on diluted EPS for Fiscal 2024 on Restated Consolidated Financial Information</td><td>37.78</td></tr></tbody></table>	Particulars	P/E Ratio	Based on basic EPS for Fiscal 2024 on Restated Consolidated Financial Information	37.78	Based on diluted EPS for Fiscal 2024 on Restated Consolidated Financial Information	37.78		
Particulars	P/E Ratio								
Based on basic EPS for Fiscal 2024 on Restated Consolidated Financial Information	37.78								
Based on diluted EPS for Fiscal 2024 on Restated Consolidated Financial Information	37.78								
Customized and innovative product offering across the entire pharmaceutical and chemical manufacturing value chain;	3. Industry Peer Group P/E ratio <table border="1"><thead><tr><th>Particulars</th><th>P/E Ratio</th></tr></thead><tbody><tr><td>Highest</td><td>81.24</td></tr><tr><td>Lowest</td><td>30.64</td></tr><tr><td>Average</td><td>55.24</td></tr></tbody></table>	Particulars	P/E Ratio	Highest	81.24	Lowest	30.64	Average	55.24
Particulars	P/E Ratio								
Highest	81.24								
Lowest	30.64								
Average	55.24								
One of the few companies in India offering end to end customised solutions in the specialised engineering equipment used in the pharmaceutical and chemical sectors (Source: F&S Report)	Notes: i. The highest and lowest industry P/E shown above is based on the peer set provided below under "Comparison with listed industry peers". The industry average has been calculated as the arithmetic average P/E of the peer set provided below. ii. P/E figures for the peer are computed based on closing market price as on December 20, 2024 on NSE, divided by Diluted EPS (on consolidated basis) based on the financial results declared by the peers for the financial year ended March								

...continued from previous page.

7. Key Performance Indicators (KPIs) and Accounting Ratios

The KPIs disclosed below have been used historically by our Company to understand and analyze its business performance, which in result, help us in analyzing the growth of business in comparison to our peers. Our Company considers that the KPIs set forth below are the ones that may have a bearing for arriving at the basis for the Offer Price. The KPIs disclosed below have been approved and confirmed by a resolution of our Audit Committee dated December 30, 2024. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of the Red Herring Prospectus. Further, the KPIs disclosed herein have been certified by Niranjan & Narayan, Chartered Accountants, pursuant to a certificate dated December 30, 2024.

We have described and defined the KPIs, as applicable, in "Definitions and Abbreviations – Financial and operational Key Performance Indicators" on page 16 of the RHP. For details of our other operating metrics disclosed elsewhere in the Red Herring Prospectus, please refer to the sections titled "Our Business", and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 276 and 441 of the RHP, respectively.

Our Company confirms that it shall continue to disclose all the KPIs included in herein on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company) for a period of one year after the date of listing of the Equity Shares on the Stock Exchanges or for such other duration as may be required under the SEBI ICDR Regulations.

The list of our KPIs along with brief explanation of the relevance of the KPI for our business operations are set forth below:

Sr. No.	KPI	Explanation
1	Revenue from operations	Revenue from Operations is used by the management to track the revenue profile of the business and in turn helps assess the overall financial performance of the Company and size of the business.
2	Growth in revenue from operations (%)	Growth in revenue from operations provides information regarding the growth of the business for the respective period.
3	EBITDA	EBITDA provides information regarding the operational profitability of the business.
4	EBITDA Margin	EBITDA margin is an indicator of the operational efficiency of the business in comparison to the total income.
5	Profit for the Year / Period	Profit after tax provides information regarding the overall profitability of the business.
6	PAT Margin	Tracking PAT margin assists in tracking the margin profile of the business of the Company and allows comparison of results over multiple periods.
7	ROE	Return on Equity provides how efficiently the Company generates profits from shareholders' funds.
8	ROCE	Return on Capital Employed provides how efficiently the Company generates earnings from the capital employed in the business.
9	ROA	Represents the ratio of return on average assets which is profit after tax (PAT) to average loan assets for the relevant fiscal year. It is used to assess the return on the total assets of the company.
10	Debt to Equity Ratio	Debt to equity ratio is a metric that measures the degree to which the Company is financing its operation with debt compared to its own equity.
11	Net Debt to Equity Ratio	Debt to equity ratio is a metric that measures the degree to which the Company is financing its operation with net debt compared to its own equity.
12	Fixed Asset Turnover	This formula helps the Company assess how efficiently sales are being generated from existing fixed assets over multiple periods.
13	Adjusted ROCE	Adjusted Return on Capital Employed provides how efficiently the Company generates earnings from the capital employed in the business excluding cash and cash equivalents and Bank balances other than cash and cash equivalents and Fixed Deposits excluding Margin Money.

Details of KPIs as at for the six months period ended September 30, 2024 and financial years ended March 31, 2024, March 31, 2023 and March 31, 2022

Particulars	Six months period ended September 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Revenue from Operations (₹ in millions)	3,071.95	5,436.69	4,975.88	2,401.87
YoY Growth Rate (%)	-	9.26%	107.17%	-
2Y CAGR (%)	-	50.45%	-	-
EBITDA(1) (₹ in millions)	627.08	1,009.19	882.56	417.79
EBITDA Margin (%) ⁽²⁾	20.09%	18.36%	17.65%	17.30%
PAT ⁽³⁾ (₹ in millions)	362.68	600.11	534.24	251.45
YoY Growth Rate (%)	-	12.33%	112.46%	-
PAT Margin (%) ⁽⁴⁾	11.62%	10.92%	10.68%	10.41%
ROCE(%) ⁽⁵⁾	10.81%	25.49%	43.43%	42.03%
ROE (%) ⁽⁶⁾	8.06%	20.74%	47.56%	54.89%
RoA (%) ⁽⁷⁾	5.10%	11.85%	16.54%	13.23%
Total Debt to Equity ⁽⁸⁾	0.39	0.32	0.53	1.01
Net Debt to Equity ⁽⁹⁾	0.30	0.19	0.49	1.01
Net Fixed Asset Turnover Ratio ⁽¹⁰⁾	2.79	6.08	7.60	6.26
Adjusted ROCE (%) ⁽¹¹⁾	13.09%*	29.41%	44.10%	42.51%

*Not Annualised

As certified by Niranjan & Narayan, Chartered Accountants through their certificate dated December 30, 2024.

Notes:

- (1) EBITDA is calculated as profit before tax expenses plus finance costs and depreciation and amortization expense and impairment of property, plant and equipment for the year/period.
- (2) EBITDA Margin has been calculated, as EBITDA divided by Total Income
- (3) PAT refers to Restated Profit for the year/period
- (4) PAT margin refers to PAT divided by Total Income
- (5) ROCE calculated as Profit before tax add finance cost divided by Average Capital employed. Capital employed refers to Total Equity plus total borrowings and lease liabilities (long term and short term) excluding cash and cash equivalents and Bank balances other than cash and cash equivalents
- (6) Return on Equity has been calculated as net income (owners share) divided by Average Net Worth Net Worth = Aggregate value of equity share capital (excluding non-controlling interest) and other equity created out of the profits, securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses but does not include reserves created out of revaluation of assets and write-back of depreciation.
- (7) RoA is calculated as PAT divided by Average Total Assets
- (8) Debt to equity ratio has been calculated as total borrowings and lease liabilities (including current maturities of long-term debt and lease liabilities) divided by Net Worth (excluding non-controlling interest)
- (9) Net debt/Equity refers to Total borrowings and lease liabilities including current maturities of long-term debt and lease liabilities less cash and cash equivalents and Bank balances other than cash and cash equivalents divided by Net Worth (excluding noncontrolling interest)
- (10) Net Fixed asset turnover ratio calculated as Revenue from Operations/ Average Net Fixed Assets. Net Fixed assets includes Property, plant and equipment, Capital work-in-progress, Other intangible assets, goodwill, right of use assets and Intangible assets under development
- (11) Adjusted ROCE calculated as Profit before tax add finance cost divided by Average Capital employed. Capital employed refers to Total Equity plus total borrowings and lease liabilities (long term and short term) excluding cash and cash equivalents and Bank balances other than cash and cash equivalents and Fixed Deposits excluding Margin Money.

8. Comparison of KPIs of our Company and listed peers

While the Company's listed peers (GMM Pfaudler Ltd, HLE Glascoat Ltd, Thermax Ltd and Praj Industries) may have similar service offerings, the Company's business may be different in terms of differing scale, business models, product verticals serviced or focus areas or geographical presence. The following table provides a comparison of the KPIs of the company with its listed peers (GMM Pfaudler Ltd, HLE Glascoat Ltd, Thermax Ltd and Praj Industries):

(A) Comparison for the six months ended September 30, 2024 and for Fiscals 2024, 2023 and 2022

Particulars	Standard Glass Lining Technology				GMM Pfaudler Ltd				HLE Glascoat Ltd			
	Six months periods ended September 30, 2024	FY 2024	FY 2023	FY 2022	Six months periods ended September 30, 2024	FY 2024	FY 2023	FY 2022	Six months periods ended September 30, 2024	FY 2024	FY 2023	FY 2022
Revenue from Operations	3,071.95	5,436.69	4,975.88	2,401.87	15,906.20	34,464.80	31,775.50	25,405.70	4,628.51	9,679.20	9,320.23	6,522.18
YoY Growth Rate (%)	-	9.26%	107.17%	-	-	8.46%	25.07%	-	-	3.85%	42.90%	-
2Y CAGR (%)	-	50.45%	-	-	-	16.47%	-	-	-	21.82%	-	-
EBITDA	627.08	1,009.19	882.56	417.79	1,913.30	4,968.20	4,810.10	2,906.00	591.17	1,208.77	1,450.73	1,176.29
EBITDA Margin (%)	20.09%	18.36%	17.65%	17.30%	11.96%	14.33%	14.90%	11.41%	12.69%	12.38%	15.43%	17.82%
PAT	362.68	600.11	534.24	251.45	411.60	1,741.00	2,103.70	753.60	198.42	408.89	698.15	582.33
YoY Growth Rate (%)	-	12.33%	112.46%	-	-	-17.2%	179.2%	-	-	-41.43%	19.89%	-
PAT Margin (%)	11.62%	10.92%	10.41%	2.57%	5.02%	6.51%	2.96%	4.26%	4.19%	7.43%	8.82%	-
ROCE(%)	10.81%	25.49%	43.43%	42.03%	8.09%	23.74%	28.26%	17.18%	5.36%	12.68%	24.51%	30.40%
ROE (%)	8.06%	20.74%	47.56%	54.89%	4.26%	20.23%	24.63%	18.22%	3.80%	7.99%	24.06%	29.97%
RoA (%)	5.10%	11.85%	16.54%	13.23%	1.29%	5.34%	6.91%	2.93%	1.66%	3.90%	8.44%	10.24%
Total Debt to Equity	0.39	0.32	0.53	1.01	0.91	0.94	1.21	0.83	0.93	0.79	0.86	-
Net Debt to Equity	0.30	0.19	0.49	1.01	0.52	0.58	0.75	0.58	0.71	0.83	0.74	0.70
Net Fixed Asset Turnover Ratio	2.79	6.08	7.60	6.26	1.26	2.76	2.82	2.46	0.81	2.20	3.14	3.29
Adjusted ROCE	13.09%*	29.41%	44.10%	42.51%	-	23.74%	28.26%	17.18%	-	12.71%	24.53%	30.41%

* Not Annualised

For further details, please see "BASIS FOR OFFER PRICE" beginning on page 176 of the RHP.

THE EQUITY SHARES OF OUR COMPANY WILL GET LISTED ON MAIN BOARD PLATFORM OF BSE LIMITED ("BSE") AND NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE")

In case of any revision in the Price Band, the Bid/ Offer Period will be extended by at least three additional Working Day after such revision in the Price Band, subject to the Bid/ Offer Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar unforeseen circumstances, our Company may, in consultation with the BRLMs, for reasons to be recorded in writing, extend the Bid/ Offer Period for a minimum period of one Working Day, subject to the Bid/ Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Offer Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges, by issuing a public notice, and also by indicating the change on the respective websites of the BRLMs and at the terminals of the Syndicate Members and by intimation to the Self-Certified Syndicate Banks ("SCSBs"), Designated Intermediaries and the Sponsor Banks, as applicable.

The Offer is being made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957 read with Regulation 31 of the SEBI ICDR Regulations and in compliance with Regulation 6(1) of the SEBI ICDR Regulations, wherein not more than 50% of the Offer shall be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBs") ("QIB Portion"), provided that our Company may, in consultation with the BRLMs, allocate up to 50% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allotment if made to the Anchor Investor ("Anchor Investor Allocation Price"). In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to QIB Portion (other than the Anchor Investor Portion) ("Net QIB Portion"). Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, subject to valid Bids being received at or above the Offer Price, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds. Further, not less than 15% of the Offer shall be available for allocation to Non-Institutional Bidders and not less than 35% of the Offer shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. One-third of the Non-Institutional Portion shall be available for allocation to Non-Institutional Bidders with a Bid size of more than ₹ 0.20 million and up to ₹ 1.00 million and two-third of the Non-Institutional Portion shall be available for allocation to Non-Institutional Bidders with a Bid size of more than ₹ 1.00 million provided that under-subscription in either of these two sub-categories of the Non-Institutional Portion may be allocated to Non-Institutional Bidders in the other sub-category of Non-Institutional Portion in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. All potential Bidders (except Anchor Investors) are mandatorily required to participate in the Offer through the Application Supported by Blocked Amount ("ASBA") process by providing details of their respective ASBA accounts and UPI ID in case of UPI Bidder (defined herein), as applicable, pursuant to which their corresponding Bid Amount will be blocked by the Self Certified Syndicate Banks ("SCSBs") or by the Sponsor Bank(s) under the UPI Mechanism, as the case may be, to the extent of the respective Bid Amounts. Anchor Investors are not permitted to participate in the Offer through the ASBA process. For details, see "Offer Procedure" on page 508 of the RHP.

Bidders/Applicants should ensure that DP ID, PAN and the Client ID and UPI ID (for UPI Bidders bidding through UPI Mechanism) are correctly filled in the Bid cum Application Form. The DP ID, PAN and Client ID provided in the Bid cum Application Form should match with the DP ID, PAN, Client ID and UPI ID (for UPI Bidders) in the Depository database, otherwise

